

onsho

Realising business potential through technology



Ashley Bell, Managing Director (third from left) welcomes new recruits - Judit Csillag (Finance Controller) Sean Gaffney (Director) and Jonny Tyers (Analyst Programmer)

Leading Technologists Expand their Cardiff Operations

The last twelve months has seen Cardiff based specialist software solutions and technology provider - Onsho Limited – deliver excellent growth in business volumes resulting in a corresponding increase in the specialist technology consultants employed within the business.

Established in 2004, Onsho build and implement highly secure and pioneering products on platforms according to clients' specifications. The company has built a reputation for delivering leading edge business solutions, including bespoke software and business consultancy.

Onsho experience

At the heart of the company is a group of technical consultants who are vastly experienced in the financial services and manufacturing sectors.

The experience of the team's specialist consultants has seen it undertaking work for clients, which includes a leading global financial services firm where it provides bespoke software solutions and business analyst support for a variety of international applications.

Ashley Bell, Managing Director of Onsho, commented on the company's success. "Over the last 12 months we have achieved excellent results with turnover increasing by over 100% to almost £1million. This has seen the company expand its work force further with the recent appointment of two new technology consultants and a financial controller to assist in alleviating the day to day pressures of running the business."

Strategic review

As part of a major strategic review undertaken by the company in 2007, Onsho has undertaken a branding exercise with Cardiff based agency

Stepping Stones Marketing Solutions. This initiative has seen the company strengthen its communication message as one of the leading bespoke software solutions companies to both the UK financial services sector, and SME companies across the principality and West Country. The review was supported by funding received from the Welsh Assembly Government through the Department of Enterprise, Innovation and Networks (DEIN).

Ashley Bell, commenting on the initiative stated, "The strategic review has highlighted opportunities that exist for Onsho both regionally, nationally and internationally, especially as we are now finding that many organisations are bringing much of their IT and technology support back to the UK, because of problems experienced offshore".

The future

One of the major targets for Onsho is the SME market - to establish itself as a leading supplier of software products and consultancy services to smaller and medium sized businesses of all types throughout the UK.

Ashley Bell confirmed that the prospects for the future growth of Onsho were especially exciting. "Our extensive experience of working with major international clients provides prospective clients in Wales with an excellent opportunity to receive exceptional technology support at the most competitive rates".

Welcome

To the first Onsho newsletter providing information on one of the fastest growing technology support companies in Wales.

All companies are continually striving to make their business more efficient and the common denominator in this search for greater efficiency is technology. The Onsho team have worked in the Back Office / Front Office technology sector for many years and have provided critical and highly secure products on a variety of different platforms. From products large and small we can really make a difference.

Our expertise is recognised across the financial services sector, indeed we conduct work for one of the World's largest banks with global scope and reach.

However, this is experience we can provide to SMEs who are looking to optimise their systems to increase turnover and profitability.

If you require advice on how to improve your current system or have a requirement for a

new technology solution please do not hesitate to contact us to discuss your ideas further.



Ashley Bell
Managing Director



The Onsho Technology Service

Onsho is a leading software solutions and services provider and can support your business in a variety of ways.

Bespoke Software Solutions

Onsho helps organisations to remain efficient and respond better to changing market conditions by optimising business processes, making their IT infrastructure resilient, and ensuring faster business results:

- Product design , build and testing
- Product prototyping
- Ongoing Product Support
- Time critical product delivery

How Onsho can help:

Onsho's team of developers are specialists in providing time critical, end to end solutions in the following areas.

- Bespoke development of business specific software solutions
- Functional enhancement of legacy systems
- Business Process Management solutions
- Web-based front end development for new and legacy systems
- Graphical User Interface design and development
- Robust algorithms to provide simplified solutions to complex problems
- Business Intelligence Solutions

Business Consultancy Services

We specialise in providing solutions which combine risk advisory and quantitative consulting services together with a project management and systems implementation capability:

- Business and Process Analysis
- IT strategy review
- Project Management
- Business Improvement Strategies



How Onsho can help:

Onsho's consultants have combined experience of over 100 years in Financial Services and over 40 years in the Manufacturing sector. This in depth business and strategic insight enables Onsho to provide its clients with expert business analysis and consultancy services Consultancy Services including:

- Platform independent business and process analysis
- Consultancy for interfacing into standardised financial messaging and clearance services such as SWIFT, CREST, Euroclear, CLEARNET and EuroCCP
- Enhancement of Enterprise Resource Planning (ERP) and Manufacturing Resource Planning (MRP) systems to provide improved functionality, performance and reporting

IT Support Services

Onsho provide a wide variety of IT support services for ongoing projects and existing clients, together with specific technology support tailored to suit an organisations specific requirements.

The services includes:

- User Training
- Problem Resolution
- Tactical Systems Enhancement
- Tailored Remote Support Facilities

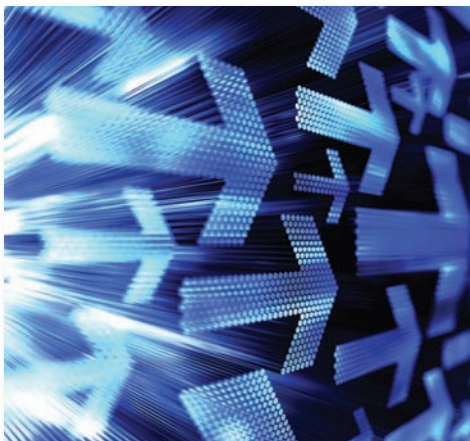
Case Study:

Onsho's consultants were engaged to improve performance of data refresh processes associated with the suitable use of financial instruments (such as equities, bonds etc) as collateral in their market lending activity. After investigation, the following improvements were delivered: -

- The introduction of price-boundary checking and change acceptance thresholds. This led to a 95% reduction of intra-day refreshes due to financial instrument price change.
- A reduction in elapsed time for the overnight refresh from a prohibitive 7 hours down to 15 minutes.

The client operates a full overnight refresh of Lender acceptability. Our analysis identified a significant overhead on this process, the process was re-engineered and the sequence of transactional processing was altered. Together with the caching of database records in memory a dramatic performance improvement was delivered. The altered sequence allowed for the introduction of multi-stream processing allowing an end-to-end time of 15 minutes to be achieved.

The Onsho technology service can make a real difference to a business by helping you to increase efficiency and revenue, whilst reducing costs.



Why consider Onsho for your Back Office / Front Office Technology Solutions?

The rapid pace of technological development has resulted in many businesses becoming constrained by the systems they use. Onsho's vision is one of a closer alignment of technology systems with business processes. We believe good technology should be at the heart of every business, technology should be part of the solution not part of the problem. That's why we seek to deliver:

The Best Technology Solutions

Onsho take a strategic approach to business analysis; we specialise in streamlining business processes and automating interfaces and data transfer between systems. We can help devise and deploy robust algorithms to provide simplified solutions to complex problems.

The Best People

Our consultants are highly skilled and experienced; we want to bring this experience and strategic insight to your business to help deliver real business advantage.

The Best Service

The "Client Support Team" based in our Cardiff offices seek to provide the best possible service. The team are tasked with ensuring that each client receives the correct service levels to meet their differing requirements. This involves planned on site visits to manage ongoing developments as well as remote support and ad hoc visits in support of service requests.



*Try the Onsho Technology experience today – contact Onsho for a free no obligation meeting to discuss the benefits we can bring to your business. **Phone 029 2066 0135***

Meet the Team

Sean Gaffney, Director

Onsho are delighted to have recently appointed, Sean Gaffney as Director of Business Development. The appointment is an essential development within the organization and assists in supporting our customer service strategy to ensure exceptional service to both new and existing clients.

Latterly at Picture Financial, Sean comes to Onsho with a track record of eight years in IT Management built upon a strong foundation of technical skills and certifications. His experience spans the Financial

Services, Manufacturing, Airport Services and Defence sectors. With excellent experience in relationship management he is well placed to build upon Onsho's reputation for delivering leading edge business solutions and take the Onsho offering to new markets in the financial services, manufacturing and SME sectors.

If you have a project which you would like to discuss, Sean can be contacted at sean.gaffney@onsho.co.uk or on 029 2066 0135





Vale Hotel Resort



Win a stay for two at the prestigious Vale Hotel Resort in the Vale of Glamorgan and play the Wales National Golf Course - in our free prize draw.

If you would like to register to take part in our Vale Hotel Resort prize draw please fax back the details below or email your requirements to info@onsho.co.uk

Make sure that you receive all the latest news from Onsho by registering for our quarterly newsletter. All registrations will automatically be entered into our prize draw – with the winner receiving a free overnight stay for two at the Vale of Glamorgan Hotel with its superb leisure and golf facilities.

Name	
Company	Business sector
Address	
Tel No:	
Email address	

I am interested in finding out more about how Onsho can assist with my technology requirements, (please tick as applicable)

Please send future Onsho newsletters by Post Email. Please contact me to discuss further our requirements for Bespoke Software Solutions Business Consultancy IT Support Services

For terms and conditions of the above draw please contact Onsho direct.

Onsho is a specialist software solutions and IT services provider. We build and implement highly secure and pioneering products on platforms according to our clients' specifications. The company has built a reputation for delivering leading edge business solutions, including bespoke software and business consultancy.

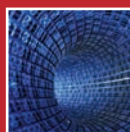


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- Time Critical Product Delivery

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IT Support Services



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www.onsho.co.uk

telephone: 029 2066 0135

email: info@onsho.co.uk

Sophia House, 28 Cathedral Road, Cardiff CF11 9LJ